
Unclaimed Property • Annual Compliance and Reporting



- **Are you effectively handling your unclaimed property reporting responsibilities?**

The cost of mis-reporting your unclaimed property can be substantial. Report too much and you are taking money from your bottom line. Report too little and you are exposing your company to unnecessary audit risk. Further, keeping track of complicated unclaimed property reporting and remittance requirements is a growing challenge for businesses. State enforcement of unclaimed property is on the rise, and each jurisdiction has its own unique—and changing—set of rules, exemptions, credits and statutes of limitation. This jurisdictional jungle leads to a vast number of organizations under, or over, complying with their unclaimed property requirements

“Thanks to MarketSphere, our unclaimed property filings were right on target.”

—Tax Director,
Fortune 500 Company

MarketSphere can help. We provide broad-based expertise in all aspects of annual compliance and reporting. We currently serve as the unclaimed property outsourcer for over 100 companies. We also work with other companies to complement their in-house unclaimed property team. By outsourcing or co-sourcing this function, we can provide the services you need most and help you ensure compliance with all state unclaimed property laws.

Our services can enhance your compliance by combining our strategic advisor expertise, over 75 years combined experience, with our unparalleled technology knowledge, the first developers of unique and proprietary tools used to identify, document and extract all applicable exemptions. Together, our services will “right-size” your payments and improve your internal processes long-term.



“MarketSphere assisted us in a very successful project to organize our unclaimed property records and processes. The project not only helped us clean up these processes and data, but additionally provided immediate return on investment. Your team demonstrated a high level of expertise in UP issues and worked hard to minimize unnecessary involvement (from my employees). This was very important as my team was very busy with several other initiatives while your team performed this work.”

—Controller, Fortune
500 Company

Our Services

MarketSphere makes it easy to be compliant with the various state reporting laws. After supplying us with your unclaimed property liability account data, we can perform due diligence, response processing, final records review, report generation, filing and payments on behalf of your company. Furthermore, due to our experience with all types of companies, we understand, by industry, the unique property types that auditors would scrutinize. We can even compare your remittances to other companies similar to your size and industry. This industry benchmark experience helps our clients minimize their audit risk.

Our Annual Compliance and Reporting services include:

- Gather escheat data from holder
- Analyze data utilizing proprietary tools
- Prepare escheat analysis
- Develop and print due diligence letters
- Manage the due diligence response
- Complete state filings
- Issue state checks
- Handle inquiries from the state(s)
- Identify process enhancements

Leverage Our Relationships

MarketSphere’s leadership is personally acquainted with virtually every state unclaimed property administrator and share a level of mutual respect with these entities. In fact, our knowledge of state laws has led to frequent requests to participate on state-sponsored committees where unclaimed property matters are discussed. Furthermore, our relationships allow us to constantly stay up to date with ever-changing unclaimed property laws and reporting requirements. Therefore, we understand each jurisdiction’s expectations and can help our clients maintain full compliance with all unclaimed property statutes.

No Cost Proposition

The combination of our people and powerful tools allows MarketSphere to ensure you receive the best return on your investment. Ask about our *No Cost Proposition* today.



The cost of over or under reporting your unclaimed property can be substantial.
You need a partner you can trust. MarketSphere can help.

Contact MarketSphere today at 888.532.3002 or www.marketsphere.com.

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